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DB Reference N°: IDB-P771972-06/21

Country: Jamaica

Institution: Inter-American Development Bank

Sector: General - Private Sector Management

Deadline: 2021-07-16T00:00:00.00-04:00

Status: Published

Loan N°./Financing:

Project: Boosting Innovation, Growth and Entrepreneurship Ecosystems (BIGEE) Programme

Title: Consultancy for an International Accelerator for the Strengthening of Business Services Intermediaries (BSIs)

Borrower/Bid No: DBJ-021/08

REQUEST FOR EXPRESSIONS OF INTEREST

CONSULTANCY SERVICES

Boosting Innovation, Growth and Entrepreneurship Ecosystems (BIGEE) Programme

ASSIGNMENT: Consultancy for an International Accelerator for the Strengthening of Business Services Intermediaries (BSIs)

PROJECT #: **JA-O0010 /JA-L1085**

Associated WBS Code #:3.2.1.1

QCBS No: DBJ-021/08

SELECTION METHOD: **Quality and Cost Based Selection (QCBS)**

The Development Bank of Jamaica (DBJ) through the Government of Jamaica (GoJ) has received financing from the Inter-American Development Bank (IDB) towards the cost of the Boosting Innovation, Growth and Entrepreneurship Ecosystems (BIGEE) Programme, specifically to **Subcomponent III.2 Incubator Support** with sub-activity **Consultancy for an International Accelerator for the Strengthening of Business Services Intermediaries (BSIs)**.

The consulting services ("the Services") require procuring an International Accelerator for the strengthening of the BSIs involved in supporting entrepreneurs and Micro, Small and Medium-sized Enterprises (MSMEs) in their seed, early and growth stages.

Specific objectives of the assignment, based on preparatory work carried out by DBJ, are to:

- a. implement the newly-developed BSI Certification Methodology; and
- b. carry out customized training programs for the BSIs.

The DBJ now invites eligible Consultants ("Firms ") to indicate their interest in providing consultancy services for the specialized area. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to be shortlisted for the Services to be performed.

The criteria for qualification are:

- Team leader should have a minimum academic qualification of Master's Degree in Economics, Finance, Business Administration or a related field or equivalent with at least ten (10) years of relevant professional work experience in the required area.
- Experience in similar assignments, in terms of nature of the assignment, complexity and scale, for at least five years
- Demonstrate a number of success cases of start-ups supported by the accelerator
- Demonstrate strong international partnerships, including investors, spanning countries of commercial interest for Jamaica
- Extensive experience in developing innovation ecosystems internationally
- Should have an extensive network of Angels, Mentors, Venture Capitalists and partners
- *Must include a partnership with a qualified local ecosystem partner experienced in start-up business development and incubator or accelerator management. This partnership should have no significant adverse impact on the partner's ability to sustain the quality and quantity of support to its local clients over the period*
- Excellent writing and communication skills in English
- All experience, knowledge and partnerships should be demonstrated through contracts, letters of conformity or any equivalent.

The Terms of Reference may be downloaded from the DBJ's website: <http://www.dbankjm.com> as of as of Tuesday, June 29, 2021.

The attention of interested Consultants is drawn to 1.9 of the IDB's *Guidelines: Policies for the Selection and Contracting of Consultants financed by the Inter-American Development Bank (GN-2350-9), March 2011* setting forth the IDB's policy on conflict of interest. The Consultant will be selected in accordance with the **Quality and Cost Based Selection (QCBS)**

method set out in the *GN-2350-9, March 2011* on page 10-18, Item 2.1- 2.31

Further information may be obtained by sending an email to: thinkbiggee@dbankjm.com or fax (876) 929-6055 or mail to the address below.

Expressions of Interest may be delivered in writing to the address below (in person or by mail) or via email: thinkbiggee@dbankjm.com **no later than Friday, July 16, 2021 at 3:00 p.m.**

Development Bank of Jamaica

Attn: Procurement Specialist/Project Manager

Design of Strengthening of Business Services Intermediaries Programme

Boosting Innovation, Growth and Entrepreneurship Ecosystems

(BIGEE) Programme

11a-15 Oxford Road, Kingston 5

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