



## **U.S.–Singapore and U.S.–Chile Free Trade Agreements: Opening Markets and Advancing Regional Trade**

**Organized by:**  
**The U.S. Chamber of Commerce**  
**and**  
**Latin America/Caribbean and Asia/Pacific Economics & Business Association – LAEBA**  
**An Initiative of the Inter-American Development Bank and the Asian Development Bank Institute**  
**(With the support of the IDB/Japan Program and the IDB/INTAL)**

**Monday, April 28, 2003**

8:30 – 8:45 am

### **Opening Session**

#### Welcoming Remarks:

Willard A. Workman  
Senior Vice President, International Affairs  
U.S. Chamber of Commerce

Nohra Rey de Marulanda  
Manager, Integration and Regional Programs Department  
Inter-American Development Bank

8:45 – 10:15 am

### **Panel I**

#### ***The U.S.-Singapore and U.S.-Chile Free Trade Agreements: Economic Implications and the Future of Regional Trade Negotiations***

This session will focus on the economic implications (trade and investment) of the U.S.-Singapore and U.S.-Chile FTAs in Asia and Latin America, and their roles in shaping future trade negotiations in both regions. Discussions will address questions such as how companies could benefit from the FTAs and utilize them to extend their business interests in the U.S., Southeast Asia and Latin America. How would those agreements affect economic growth, investment patterns, and technology transfer, among other factors? How these FTAs may impact other bilateral and regional trade initiatives in the Asia-Pacific and Latin America (e.g. U.S.-Australia FTA, U.S.-Central America FTA, FTAA, APEC, etc.)? The panel will discuss these questions and other relevant issues bringing together perspectives from the US, Chile and Singapore.

#### Moderator:

John Murphy  
Vice President, Western Hemisphere  
U.S. Chamber of Commerce

Speaker and Paper:

Robert Scollay  
University of Auckland, New Zealand  
Coordinator of PECC Trade Forum

Panelists:

Sebastián Sáez  
Head of Foreign Trade Department  
Ministry of Economy, Chile

Jeffrey Schott  
Senior Fellow  
Institute for International Economics

10:15 – 10:30 am

**Break**

10:30 – 12:00 pm

**Panel II**

***U.S.-Singapore and U.S.-Chile FTAs: Lessons and Best Practices***

After two years of bilateral negotiations, the U.S.-Singapore and U.S.-Chile Free Trade Agreements have been hailed as two of the most comprehensive FTAs the United States concluded to date in Asia and Latin America. This session will highlight best practices in both FTAs, and will explore how they can serve as negotiating principles for future accords. It will also examine the lessons that can be learned from each, and explore how they can be applied in future negotiations.

Moderator:

Myron Brilliant  
Vice President, Asia  
U.S. Chamber of Commerce

Speaker and Paper:

Sidney Weintraub  
William E. Simon Chair in Political Economy  
Center for Strategic and International Studies

Panelists:

Oswaldo Rosales  
Director International Economic Relations  
Chilean Ministry of Foreign Affairs

Ralph Ives  
Assistant USTR  
Chief U.S. negotiator for the U.S.-Singapore FTA

Neo Gim Huay  
Coordinating Negotiator, U.S.-Singapore FTA

12:00 p.m.– 1:30 p.m.

**Luncheon**

***Sponsored by The Boeing Company***

Keynote Speaker: The Honorable George Yeo, Minister for Trade and Industry, Singapore

*Introduction by:*

*Robert Bauerlein  
Vice President for International Operations  
The Boeing Company*